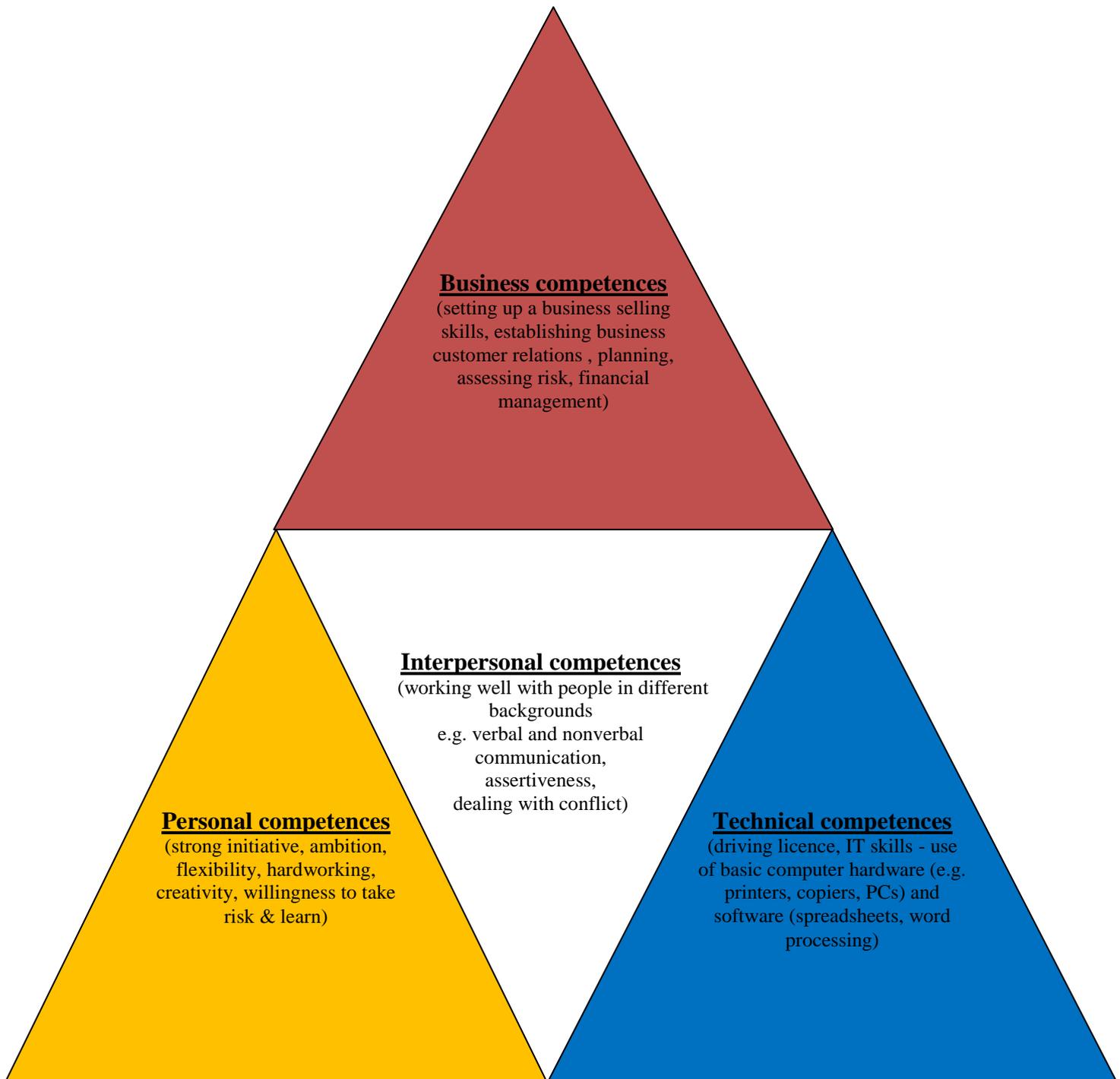
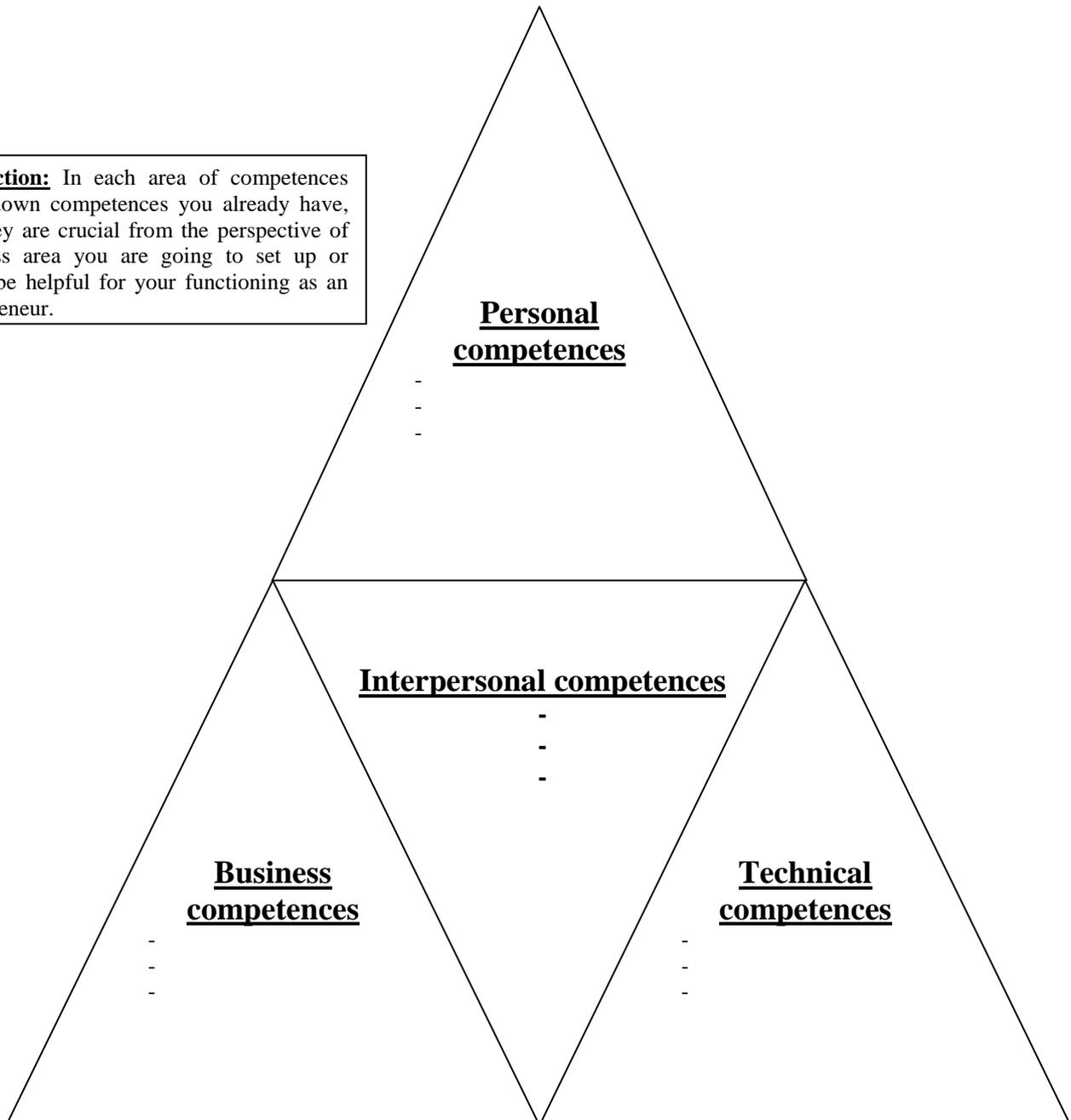


Pyramid of Entrepreneurial Competences



Pyramid of Entrepreneurial Competences (self assessment)

Instruction: In each area of competences write down competences you already have, and they are crucial from the perspective of business area you are going to set up or might be helpful for your functioning as an entrepreneur.



Pyramid of Entrepreneurial Competences – task description

At the bottom of pyramid of entrepreneurial competences are personal skills and competences acquired during the course of the whole life (education and professional life), that are universal, used in performing different tasks and activities (not only professional). Explain to your client the meaning of each competence area (interpersonal competences, personal competences, ect.). Present your client relevant examples of each competency. Make reference to research carried out on entrepreneurs. In the centre of the pyramid are interpersonal skills crucial for future functioning in the workplace setting and as an entrepreneur.

At the top are business competences acquired by experience already during running a business process. **Instruction:** In each area of competences write down competences you already have, and they are crucial from the perspective of a business area you are going to settle or might be helpful for your functioning as an entrepreneur.

Make a list of entrepreneurial competences you identified in your pyramid and decide which of them are strong, and which of them need to be developed. Together with your coach write a simple development plan for each competence that needs to be developed.

Entrepreneurial competence	My assessment of entrepreneurial competence		Plan for development of entrepreneurial competences (indicate ideas for development of competences that need to be improved)
	strong	needs to be developed	